

## Arizona Chemical announces a distribution agreement with IMCD Group B.V.

**ROTTERDAM, The Netherlands (5 January, 2012)** – In order to further improve service to customers and market coverage, Arizona Chemical and IMCD Group B.V. have reached an agreement for IMCD Group to distribute Arizona Chemical's refinery product lines in Western Europe. The deal is effective 1 January 2012 and will be implemented in the first quarter of 2012. IMCD will assume responsibility for the commercial relationship, technical support and logistics for the customers it serves, enabling Arizona to focus on gaining clearer understanding of customer needs and developing improved solutions to serve them.

Piet van der Slikke, IMCD Group CEO, comments: "We are very pleased with the extension of our good cooperation with Arizona Chemical. Arizona is a leading producer and refiner of pine chemicals and its world class product range will strengthen the portfolio of intermediates and raw materials of our Business Group Synthesis."

"As an experienced and committed partner capable of providing high levels of customer service, IMCD will not only manage order handling and be able to address technical issues, but will also provide additional technical support through their laboratory facilities. Equally important, they will complement our understanding of customer needs, helping us to grow in those markets where we can offer most value" says Juhani Tuovinen, Arizona Chemical's Vice President Global Commercial.

Established in 1930, Arizona Chemical provides natural pine-based materials to customers in many diverse markets including adhesives, inks, coatings, road-marking, tyres & rubber, personal care, lubricants, fuel additives, mining and oilfield. Arizona Chemical's research and development efforts are dedicated to discovering new environmentally friendly and sustainable solutions to protect the environment and offer alternatives to non-renewable chemicals. With over 1.000 employees worldwide and ten manufacturing plants located in the US and Europe, Arizona covers all regions serving the customer's local needs around the globe.

### About IMCD Group

*IMCD Group B.V. is a leading company in sales, marketing and distribution of speciality chemicals and food ingredients. With a network of offices and warehouses located in Europe, Asia-Pacific and Africa, IMCD provides its partners with optimum tailored solutions for multi-territory distribution management. Headquartered in Rotterdam, The Netherlands, IMCD has a turnover of € 1 billion and employs 1000 professionals in 35 countries who provide best in class expertise for major global producers.*

*For more information about IMCD Group, please visit [www.imcdgroup.com](http://www.imcdgroup.com) or contact:*

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