

Press release

FrieslandCampina Professional and IMCD to expand food and beverage ingredients partnership across EMEA

Rotterdam and Amersfoort, the Netherlands (10 July 2025) – IMCD and FrieslandCampina Professional have announced an expansion of their strategic distribution partnership across key EMEA (Europe, Middle East, and Africa) markets. As of 1 January 2026, IMCD will distribute FrieslandCampina Professional's Kievit® portfolio of food and beverage ingredients in several new markets. Together, they will deliver enhanced value to food and beverage manufacturers by combining IMCD's local reach, technical expertise and formulation capabilities with FrieslandCampina Professional's proven ingredient solutions.

Building on a successful collaboration in select countries including Italy, the Nordics, Poland, South & East Africa, UK and Ireland, the extended agreement positions IMCD as the sole distribution partner for FrieslandCampina Professional's full range of food and beverage ingredient solutions. IMCD, a global leading partner for the distribution and formulation of food and nutrition ingredients, will now serve new markets including Germany, France, Iberia, the Middle East (including Saudi Arabia, the UAE, Jordan, Kuwait, Lebanon, and Bahrain), Switzerland, and Greece.

FrieslandCampina Professional's innovative portfolio includes the well-known Kievit® fat powders, creamers, foamers, whipping agents, cake emulsifiers, sweet and savoury enrichers, offering manufacturers versatile, high-performance ingredients across bakery, savoury, dairy, beverage, and nutrition segments.

With its extensive presence in over 60 countries and a strong network of more than 80 laboratories worldwide, including 16 Food & Nutrition application laboratories and 4 pilot laboratories in EMEA, IMCD will provide regional customers with hands-on technical expertise, formulation support, and customised ingredient concepts. These capabilities ensure that customers can respond quickly to changing consumer preferences in nutrition, functionality, taste, and texture.

With the addition of FrieslandCampina Professional's premium product line, the company strengthens its ability to deliver complete, innovative, and market-relevant formulations to its partners across EMEA.

*"After many years of successful collaboration, we are proud to be appointed as the lead partner for FrieslandCampina Professional's B2B go-to-market strategy across Europe, the Middle East, and Africa," said **Marc van Gerwen**, Business Group Director, IMCD Food & Nutrition. "This expanded partnership strengthens our ability to drive both growth and productivity, extend our reach in key markets, and co-develop innovative solutions that meet the evolving needs of food and beverage manufacturers, service providers, and other industry partners."*

*"We are excited to expand our partnership with IMCD across these important EMEA markets," said **Mark Stolzenbach**, Managing Director Industry & Trading, FrieslandCampina Professional. "IMCD's strong local presence, customer intimacy, and technical support will*

allow us to better serve our customers with speed, flexibility, and innovation. We look forward to continued growth together and to delivering even greater value to the market.”

Together, IMCD and FrieslandCampina Professional are committed to driving innovation and delivering solutions that help our customers stay ahead in a fast-changing market.



(Photo: IMCD)



Marc van Gerwen, Business Group Director, IMCD Food & Nutrition (Photo: IMCD)



Mark Stolzenbach, Managing Director Industry & Trading, FrieslandCampina Professional (Photo: FrieslandCampina Professional)

About IMCD Group

IMCD Group, headquartered in Rotterdam, The Netherlands, is a leading global partner for the distribution and formulation of speciality chemicals and ingredients. A strong, innovative business partner and solutions provider for producers of consumer, industrial and durable goods in multiple business sectors: Advanced Materials, Beauty & Personal Care, Coatings & Construction, Food & Nutrition, Home Care and Industrial & Institutional Care (I&I), Industrial Solutions, Lubricants & Energy, and Pharmaceuticals.

In partnership with our suppliers, we offer a broad and deep product portfolio. With our over 80 application laboratories across 60 countries, we co-create formulations and offer 'Sustainable Solutions' that allow our business partners to make products with a positive impact on the world of today, and tomorrow. Our teams focus on providing commercial and operational excellence, using the best digital and logistics tools available to create a world of opportunity for our partners.

In 2024, with over 5,100 employees, IMCD realised revenues of EUR 4,728 million. IMCD N.V.'s shares are traded at Euronext Amsterdam (symbol: IMCD) and are included in the Dutch ESG AEX index, as one of 25 companies within the AEX and AMX indices demonstrating best ESG practices.

For further information, please visit www.imcdgroup.com

About FrieslandCampina Professional

FrieslandCampina Professional is a division of Royal FrieslandCampina, one of the world's largest dairy cooperatives. Dedicated to serving the foodservice, bakery, hospitality, and industrial food and beverage sectors, FrieslandCampina Professional delivers high-quality food and beverage solutions tailored to meet the evolving needs of manufacturers and chefs worldwide. With a strong heritage in dairy expertise and a commitment to innovation, sustainability, and customer collaboration, the division empowers partners to create exceptional products that meet the highest standards of taste, texture, and performance.

For further information, please visit www.frieslandcampinaprofessional.com

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