



Press release

Lubrizol appoints IMCD to grow medical solutions business in North America

Rotterdam, The Netherlands and Cleveland, Ohio, USA (10 June 2025) – Lubrizol, an industry leader in medical-grade thermoplastic polyurethane (TPU) solutions, has expanded their distribution agreement with IMCD to help meet medical solutions demand in the United States and Canada.

The collaboration aims to expand a well-established medical TPU-focused partnership in Europe to North America, with IMCD empowered to enhance market penetration, efficiently manage inventory, and strengthen customer relationships.

Lubrizol has an extensive range of medical-grade TPU solutions and differentiated design, development, and manufacturing services for medical devices. IMCD is a leading partner for the distribution and formulation of specialty chemicals and ingredients. The company has developed expertise in medical-grade polymers and established an extensive presence in the medical and healthcare market, combining partnerships with leading suppliers and a wide customer base.

"We are delighted to broaden our distribution with IMCD to include North America, as this enables us to continue to be the most trusted partner in the medical device industry, with service levels and the best-in-class materials our customers expect," said **Lu Zhang**, Vice President for Engineered Polymers & Medical Solutions, Lubrizol.

"This new North American distribution agreement adds another layer to the strong, successful distribution partnership IMCD and Lubrizol have enjoyed for many years," said **Jean-Paul Scheepens**, President of IMCD US. *"We are eager to bring Lubrizol innovation to new customers."*

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About IMCD

IMCD Group, headquartered in Rotterdam, The Netherlands, is a leading global partner for the distribution and formulation of speciality chemicals and ingredients. A strong, innovative business partner and solutions provider for producers of consumer, industrial and durable goods in multiple business sectors: Advanced Materials, Beauty & Personal Care, Coatings & Construction, Food & Nutrition, Home Care and Industrial & Institutional Care (I&I), Industrial Solutions, Lubricants & Energy, and Pharmaceuticals.

In partnership with our suppliers, we offer a broad and deep product portfolio. With our over 80 application laboratories across 60 countries, we co-create formulations and offer 'Sustainable Solutions' that allow our business partners to make products with a positive impact on the world of today, and tomorrow. Our teams focus on providing commercial and operational excellence, using the best digital and logistics tools available to create a world of opportunity for our partners.

In 2024, with over 5,100 employees, IMCD realised revenues of EUR 4,728 million. IMCD N.V.'s shares are traded at Euronext Amsterdam (symbol: IMCD) and are included in the Dutch ESG AEX index, as one of 25 companies within the AEX and AMX indices demonstrating best ESG practices.

For further information, please visit www.imcdgroup.com

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About Lubrizol

Lubrizol, a Berkshire Hathaway company, is a science-based company whose specialty chemistry delivers sustainable solutions to advance mobility, improve well-being and enhance modern life. Every day, the innovators of Lubrizol strive to create extraordinary value for customers at the intersection of science, market needs and business success, driving discovery and creating breakthrough solutions that enhance life and make the world work better. Founded in 1928, Lubrizol has global reach and local presence, with more than 100 manufacturing facilities, sales and technical offices and more than 7,000 employees around the world. For more information, visit www.Lubrizol.com.

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